

# Express of Interest

<b>First Name</b>		<b>Last Name</b>	
<b>Position</b>			
<b>Email</b>		<b>Phone number</b>	
<b>Company Name</b>			
<b>Product name</b>			
<b>Product specification</b>			
<b>Mine site name</b>			
<b>Mine site location</b>			
<b>Date of Interest</b>	<b>Year</b>	<b>Month</b>	<b>Date</b>

## 1. Partnership and Market Interest

1.1 Are you currently selling or interested in selling your products to Chinese steel mills? If yes, which ones?

1.2 What are your existing export channels to Asia, particularly China? Do you work with trading houses like Marubeni, Trafigura, or Glencore?

1.3 Are you open to new B2B partnerships for long-term supply agreements?

## 2. Product Details

2.1 What is the name and type of your primary product (e.g., metallurgical coal, iron ore, copper concentrate)?

2.2 Can you provide detailed specifications, such as quality grades, ash content, sulfur levels, or other key metrics?

2.3 Do you offer any value-added products or blends?

## 3. Mine Location and Operations

3.1 Where is the mine located (e.g., province/state, nearest port)?

3.2 What is the current operational status (e.g., active, expanding, any planned shutdowns)?

3.3 Are there any environmental or regulatory certifications (e.g., ISO standards, sustainability reports)?

## 4. Production Capacity and Quantities

4.1 What is your annual production capacity in metric tonnes?

4.2 What quantities are available for export in the next 6-12 months (e.g., spot market vs. contracted volumes)?

4.3 What are your projected production levels for 2026-2027?

## 5. Pricing and Logistics

5.1 What is your current pricing structure (e.g., FOB, CFR basis; linked to benchmarks like Platts or Argus indices)?

5.2 What are your preferred shipping terms and ports for exports to China (e.g., Prince Rupert to Dalian or Ningbo)?

5.3 Do you have any minimum order quantities or flexible terms for new partners?